



# WE'RE HIRING!

## ***Senior Manager / Manager Home Remittances***

**Department:** Core & Commercial Business

**Location:** Karachi

**Education:** Bachelors/Masters in Business Administration, Finance or related field

**Experience:** 10 – 12 years in digital payments, domestic and international remittances, with at least 3-5 years in a managerial or leadership role.

**Deadline:** July 22, 2024

**Apply at:** [careers@1link.net.pk](mailto:careers@1link.net.pk)

*Female candidates are encouraged to apply.*



# Title: Senior Manager / Manager – Home Remittances



## Job Role & Requirements:

- Drive product development initiatives related to home remittances, identify market trends, opportunities to innovate and improve existing offerings.
- Lead the strategic planning and execution of home remittance business operations at LINK.
- Develop, implement robust risk management strategies to mitigate fraud and ensure compliance with regulatory requirements.
- Monitor performance metrics, Key Performance Indicators (KPIs) to assess the effectiveness of home remittance business and drive continuous improvement.
- Maintain strategic partnerships with international remittance partners, financial institutions, and other stakeholders to expand the reach as well as efficiency of remittance services.
- Demonstrate a sound understanding of tie-up management, negotiating favorable terms & conditions with partners to optimize service offerings and enhance customer experience.
- Provide guidance to the home remittance team, fostering a culture of excellence, collaboration, and innovation.
- Collaborate cross-functionally with other departments, such as technology, operations, and compliance, to ensure alignment, synergy in achieving business objectives.
- Stay abreast of industry developments, regulatory changes, emerging technologies in the payments landscape, incorporating relevant insights into strategic planning, and decision-making processes.

*At LINK we believe in equal opportunity & inclusivity for all. We encourage our employees to live a healthy life & work to the best of their potential. For employees to give their best, we offer:*

- ① *Modular working options such as flexi-hours*
- ① *Continuous training and development*
- ① *Quarterly bonuses*
- ① *Heavily subsidized lunch and club facilities*
- ① *Employee educational support*
- ① *Performance bonuses*
- ① *Carpool incentive*
- ① *On premises gym facility*
- ① *In-person/online doctor consultation facility*

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