



Deadline: August 3, 2026
Apply at: careers@1link.net.pk

WE ARE HIRING!

Manager / Deputy Manager Sales - Switch Solutions

REQUIREMENTS

Education: Minimum Bachelor's or Master's degree from a reputable institution.

Experience: Minimum 8–10 years of experience in the banking industry, with strong knowledge of the payments ecosystem.

Department: Switch Solutions SBU

Location: Karachi, Pakistan

Female candidates are encouraged to apply.

APPLY NOW



Manager / Deputy Manager Sales - Switch Solutions

JOB ROLE & REQUIREMENTS:

- Lead, mentor, and motivate the sales team to achieve individual and collective targets.
- Drive sales growth by meeting budgeted revenue targets.
- Develop new business relationships with banks and financial institutions while strengthening and maintaining long-term relationships with existing clients.
- Proactively engage with banks and financial institutions to understand their business needs and provide appropriate solutions.
- Serve as the primary point of contact for clients, ensuring seamless communication and service delivery.
- Establish clear KPIs for the sales team and monitor performance to ensure accountability and continuous improvement.
- Collaborate with product and technical teams to align client requirements with solution capabilities.
- Ensure high levels of client satisfaction and retention through regular follow-up, proactive support, and relationship management.

At 1LINK we believe in equal opportunity & inclusivity for all. We encourage our employees to live a healthy life & work to the best of their potential.

FOR EMPLOYEES TO GIVE THEIR BEST, WE OFFER:

- Flexible working options, including flexible hours
- Continuous training and development
- Quarterly bonuses
- Subsidized lunch
- Club facility
- In-person and online doctor consultations
- Education assistance
- Performance bonuses
- Carpooling incentive
- On-site gym

