

WE ARE HIRING!

Associate / Officer - Business Development

REQUIREMENTS

Education: Bachelors/ Masters in Marketing, Business or relevant field

Experience: 02 – 04 years in Digital Products/ Business Development

Department: Core & Commercial SBU

Location: Karachi, Pakistan

Female candidates are encouraged to apply.



ASSOCIATE / OFFICER BUSINESS DEVELOPMENT

JOB ROLE & REQUIREMENTS:

- Handle existing and new customer relationships with billers, aggregators and affiliates, and others
- Initiate new projects and coordinate with PMO & Operations to ensure end-to-end testing and Go live
- To ensure smooth delivery of projects, and resolve bottlenecks by analysing the root cause by coordinating with relevant departments where required
- Liaise between internal and external teams to ensure timely response to customer queries for respective product / service enablement
- Achieve expected monthly value and volume against annual targeted budget
- Build, influence, and uphold positive relationships with customers via effective communication and regular meetings

At 1LINK we believe in equal opportunity & inclusivity for all. We encourage our employees to live a healthy life & work to the best of their potential.

FOR EMPLOYEES TO GIVE THEIR BEST, WE OFFER:

- Modular working options such as flexi-hours
- Continuous training and development
- Quarterly bonuses
- Subsidized lunch
- Club facility
- Employee educational support
- Performance bonuses
- Carpool incentive
- On-premises gym facility
- In-person/online doctor consultation facility

