



WE'RE HIRING!

Officer / Associate

Business Development Banking Partnerships

Department: Core & Commercial Business

Location: Karachi

Education: Bachelors/Masters from any HEC recognized university

Experience: 02 – 04 years in Business Development field

Deadline: October 25, 2024

Apply at: careers@1link.net.pk

Female candidates are encouraged to apply.





Title: Officer / Associate – Business Development Banking Partnerships

Job Role & Requirements:

- Prospecting new businesses initiatives / leads for Digital payments enablement.
- Managing existing banking relationships.
- Driving growth in existing business.
- Responsible for revenue, customer satisfaction on assigned relationships.
- Building, influencing, and upholding positive relationship with key clients via effective communication and regular meetings.
- Closely working with all internal teams including PMO, Operations, Legal and Compliance etc.
- Managing and collaborating with banks for ensuring regulatory mandates.
- Managing and assisting banks/members to enable new services offered by 1LINK at their end.
- Preparing reports and presentations in a timely manner.
- Strong excel and financial analysis skills are essential.

At 1LINK we believe in equal opportunity & inclusivity for all. We encourage our employees to live a healthy life & work to the best of their potential. For employees to give their best, we offer:

- ① *Modular working options such as flexi-hours*
- ① *Continuous training and development*
- ① *Quarterly bonuses*
- ① *Heavily subsidized lunch and club facilities*
- ① *Employee educational support*
- ① *Performance bonuses*
- ① *Carpool incentive*
- ① *On premises gym facility*
- ① *In-person/online doctor consultation facility*

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